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RQL.103.001.2336

4.	31/10/08	Handwritten CGW file note of conference between David Grace, Malcolm Tuttle and Bob Bentley
		You are a director of Tattersalls. Not Unitab.
		You are not a director of TABQ in 1999

Not a party to finalisation of PPA

Engagement – Letter of

Priorities - determine

Racing Information "free supply of information"

Qld PPA

Racing Qld 2002

2. Agreement – intended to provide certainty at time – required because product supply was based on a handshake.

Free Xchange of racing info tested – Race fields legIn. – entitlement of wager operating for public info.

NSW Waterhouse v NSWRB – W forbids a NSW product but not publishing it.

Vic (legln) in place – recognised contrib to industry from wagering operation.

NSWRB - has applied legIn charging Unitab 1.5% of turnover.

approval to publish NSW race fields

= \$500k cost/month

To negate NSW and Vic

9/08 \$475k

3 codes cost \$18M annually

If QR applies race info @ 1.5%

Reality - QR supplies to others.

RISER - owned by QPA

- QR 18% share (coy ltd by shares MT to advise) Other QPRA
- provide same racing info results.
- sell information to entities— provide info to wager operators (e.g. Unitab). to non wagering operators.(publishers)

Approval of Unitab given to supply info to Riser 5 to 6 years ago.

Unitab - buys it as bundle from Riser.

- supplies at small charge.

Result of legIn. – If Unitab & Tabcorp are required to pay a fee for use of racing information – why does it then buy it.

delivers waging material to waging operators..

Other States legin allows significant charges for use &publication of info -

charge 1.5%.

Unitab 84% return.

Unitab never made cl. 7.5(d) request on Riser Agt.

No © licence for R to supply to non-operating ???.

AAR – using same language on Riser – say racing "material" not "information".

7.5(c) - there will be no reciprocal

Competitors - racing industry - thoroughbred

- Competition.

Reduction \$120m.

28% of revenue is derived from Unitab.

Lost from NSW and Vic..

<u>1.5</u> 4.7 =

PPA + Unitab laws

Unitab has to return 84%

Gross Wagering - 39% of what it has??

S 109

NSWR imposes a charge on Unitab to give.

Q1 - 7.4(f) & 9.5

Effect - obligation

Q2 - 7.5(c) and 10.2(d)

Supply of information for a non-wagering operator - this deals with

licence of copyright – build into authority.